

# WHO'S WHO 2023 EDITION





## PROGRAMME OVERVIEW

The UEFA Diploma in Football Leadership and Management (UEFA DFLM) is an advanced programme enabling high-performing managers in charge of teams that deliver complex projects to further develop their leadership and managerial skills.

The UEFA DFLM programme contains a mixture of e-learning and face-to-face seminars to ensure an accessible and interactive learning experience for all participants. There are four online modules and three face-to-face seminars in which the participants can develop their skills and knowledge in management and leadership. The online modules are accessed through an interactive platform so that participants can access the content at anytime and anywhere.

The participants are split into four groups, each led by a dedicated coach but also using a peer-coaching approach. There are then catch-ups during and between seminars, where participants support the development of each other's projects. Throughout the UEFA DFLM, participants focus on their personal project, which is used as a basis for the seminar work and the e-learning modules.

The programme is delivered in collaboration with the Swiss Graduate School of Public Administration (IDHEAP), at the University of Lausanne in Switzerland. Participants will need to complete a written assignment and undertake an oral examination as part of the academic criteria to successfully complete the programme.

All participants are presented in the following pages within their coaching that have been arranged for the programme, each coaching comprises around five participants, with the support from one of the four programme coaches.





Jim Pulcrano



Independent consultant and professor of management

DFLM module: Project conceptualisation

Coach





**WFC Lanchkhuti** Club Manager

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Value Added Reality





Marketing Manager







Ireland



Republic of Ireland

Football Association Ireland Regional Manager

Strategic alignment, planning & operations



Brand Identity for Women's League

Indrit Canolli

Kosovo

**Football Federation of Kosovo** HatTrick Programme Manager

National Camp Hajvalia



Taneli Sopanen

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Finland

Football Association of Finland Head of Member Services

eFootball Strategy



Mikkel Draebye

Coach

Professor of Strategy, Entrepreneurship and Sports Management, SDA Bocconi school of Management

DFLM module: Project planning and presentation



### Diana Bulgaru



Moldova

Football Association of Moldova Grassroots Club Development

Grassroots Club Development



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Maksims **Krivunecs** 

Latvia

 $\bigstar$ 

Latvian Football Federation Head of Business Development

Empowering Digital Transformation









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UEFA Commercial Operations Manager

UEFA & CONMEBOL partnership



Paulo Ferreira

Portugal

 $\bigstar$ 

Portuguese Football Federation **Finance Director** 

Finance for the future of Portuguese Football



Nanette Orsini



Independent consultant and leadership professional

DFLM module: Leadership

Coach



#### Aled Lewis





Wales

Football Association of Wales Head of Facility Investment & Operations

Establishing the Cymru football foundation



Andrei Angelescu Romania

**Romanian Football Federation** Insights Lead

Insights strategy for the national team







### Marko Cepelnik

Slovenia

**Slovenia Football Association** Competitions & Club Licensing Manager

NZS educational centre





Germany

**SEFE GmbH** Project Manager

Soccerbot 360





Belarus

**Belarus Football Federation** Deputy Director International – Legal Department

Women's Youth League



### David Loschelder

**Professor for Business Psychology** and Experimental Methods, Leuphana University Lüneburg

DFLM module: Negotiation

Coach



### Abdulla **Mubarak**

UAE

UAE Pro League Club Licensing Manager

Financial stability project



Amadeo Duarte

Switzerland

**Swiss Football Association** Team Operations Manager

Diploma in Team Management



Irma Sanzone Italy **Italian Football Association** Home Match Manager Youth football – streaming & social media



Azerbaijan

Association of Football Federations of Azerbaijan Deputy General Secretary

AFFF e-learning platform



Rodrigo Garza

Spain

 $\star$ 

**Fund Sports Business** CEO

Multiclub Ownership Model

Sunny Mileva-Paneva

Bulgaria

**Bulgarian Football Union** Project Manager

Development of Women's Football Team

AFFA

### **UEFA TEAM**

### Thierry Favre



Chief of National Associations Development

Thomas Junod



Head of UEFA Academy

### Dudley Langelier



UEFA Academy Programme Coordinator

### **IDHEAP TEAM**

### Mickaël Terrien



Professor

### Colm Hickey



Assistant

### Jérôme Berthoud



Assistant



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